

Craig H. Patterson

Owner, CP Development

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“As Steve Jobs reflected on his life, he noted that it is the relationships we have with family, friends and business associates that create, and give value to one’s life. So, it was with this in mind that I formed CP Development; to build and foster new and existing relationships and deliver on my promises and commitments.”

With over 30 years of experience in positions of market leader, developer and broker, Craig has applied his vast portfolio of successful ventures to help investors and clients with growing and expanding their businesses.

Throughout his career he has developed over \$450,000,000 of commercial real estate projects which included numerous competitive build-to-suit projects for clients such as Kimberly-Clark, Jarden Corporation and ConAgra Foods where he was responsible for all aspects of the project from site selection, due diligence, lease negotiations, financial underwriting and project management. He also selected, entitled and closed on hundreds of acres of land for future development that included various geographical markets around the Midwest. He spent five years as managing director for a commercial real estate investment firm and grew annual sales from \$98,000,000 to \$320,000,000 and also grew the sales

force from 15-27 brokers. As a commercial real estate broker, he represented tenants and landlords in all their real estate requirements that included over 3,500,000 square feet of leased property and over 200 leases. Additionally, he represented clients (buyers and sellers), in the sale of over 150 acres of land and represented investors in over \$10,000,000 of investment properties.

Affiliations:

- NAIOP (National Real Estate Development Association) – Past President and Board Member of Minnesota Chapter of NAIOP
- Minnesota Commercial Real Estate Association (MNCAR) - Member
- Licensed Real Estate Broker – Minnesota